



There Are
Two Types Of Homes

The Ones That **Have Termites**

The Ones That **Will Have Termites**

How Will You
Protect Yours?

Xterm

Next Generation Termite
Monitoring & Baiting System

 **SUMITOMO CHEMICAL**

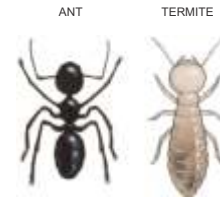
How do I know I have termites?

You may already have confirmation that termites are attacking your home by your pest professional. But if you haven't and suspect the worst, there are some key signs which may indicate their presence:

Visual identification of termites.

Although termites are typically quite shy and remain well hidden, if you see any "white ants" they could be termites. Termites are not ants at all and on closer inspection they have several key differences which can confirm identification;

| | Colour | Obvious "waist" | Antennae |
|----------|---------------|-----------------|-------------------|
| Termites | Pale / White | No | Straight & beaded |
| Ants | Brown / Black | Yes | Bent / elbow |



1 Presence of mud tubes on the outside of trees, fence posts, buildings, sub-floor or roof void



2 Damaged or hollow wood, sawdust or "paint bubbling" on wood surfaces



3 Winged termites on warm humid nights



Breaking mud tubes or spraying with insecticide will disturb the termites. It will not kill the colony and may well make them harder to identify and control.

**Don't touch anything
Call a Pest Professional Immediately!**

Xterm™ Defence Against Termites

Termites attacking your home can be an emotionally draining and expensive experience. The new Xterm™ monitoring and baiting system will get rid of termites by killing the colony and provide lasting termite protection for your home.

So you've got termites... What are your options?

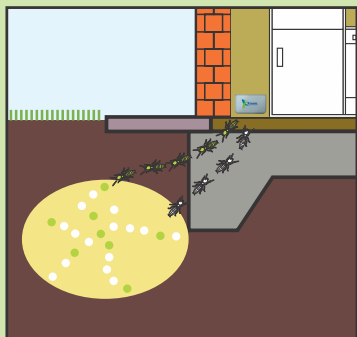
If you have termites attacking your home you want them gone, quickly and permanently. Traditional products like dusts and sprays kill the termites they touch, but you are never really sure if they have killed the colony, meaning the termites could return!

In contrast, **termite baits are specifically designed to kill the whole termite colony**, giving you the confidence that the termites have been eliminated from your home.



How does Xterm™ get rid of termites?

The Xterm™ baiting and monitoring system is the newest baiting system on the market. It utilises a unique Chitin Synthesis Inhibitor (CSI), a delayed action insecticide that prevents insects forming new exoskeletons, resulting in their death. This delay is vital for successful colony control and its targeted action means it has a great safety and environmental profile.



Termite baiting systems are the smart way to protect your home from termites. They utilise the termites' own foraging behaviour to gain complete colony control.

The highly attractive Xterm™ bait containing the CSI is placed at termite feeding sites. Termites feed on the bait and take it back to the nest, passing it on to the queen and nest mates. Its delayed action means it gets spread around the colony before the termites realise anything is wrong and death of the colony is assured.

To control termites attacking a structure, Xterm™ above ground bait stations are attached to feeding areas. These remain in place until the colony has been eliminated and the house has been declared free of termites.

Protecting your home from termites.. What are your options?

Whether you have just got rid of termites from your house or are keen to prevent an attack, a termite management system is vital for the long term protection of your home.

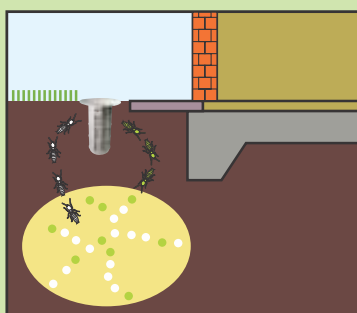
Traditional termite protection involves mixing large quantities of insecticide into the soil around and under your home. For many this is not considered environmentally smart and these treatments are **not designed to kill the termite colony** – they only kill termites that come into contact with the treatment. Furthermore, if you are hit by heavy rains or floods, then a completely new application may be necessary!

| | Baiting systems | Liquid treatments |
|------------------------------|-----------------|-------------------|
| Kills the colony | Yes | No |
| Rain / flood proof | Yes | No |
| Environmentally smart | Yes | No |

In contrast **termite monitoring systems** don't contain any insecticide and are not affected by the weather. They contain wood and are designed to be inspected regularly to monitor for termite activity. On finding activity bait is added to the stations to **kill the termites and eliminate the nest**, reducing the termite pressure on your property and keeping your home termite free.

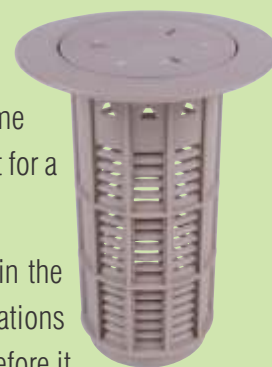
How to protect your home with Xterm™

To provide the long term protection for your home, you need to install the Xterm™ termite monitoring



system. Even though the colony responsible for attacking your home has been destroyed, there may be other nests in the area looking out for a meal!

Discrete Xterm™ monitoring stations containing wood are placed in the ground around the property. If termites are found in the monitoring stations during a regular inspection, bait is added, eliminating the colony before it attacks your home.



The importance of inspections

Don't forget that regular (normally quarterly) inspections by a trained professional are an integral part of the termite monitoring system. In addition (as with any termite management system), a complete inspection of the property is required at least once a year to maintain any warranties.

Why Xterm™ ?

Xterm™ is the latest termite baiting system on the market, designed to protect your home, your family and the environment. Xterm™ provides:

- Complete colony control - eliminates termites from your home
- Smart component design - cleaner, neater installation
- Minimal disruption - No need to leave home during installation
- Excellent safety profile – children and pet friendly
- Environmentally smart – Xterm™ only targets termites avoiding excessive insecticide use
- High quality and durable – designed to last for many years
- Developed by Sumitomo Chemical Company, the leaders in household pest control – protect your home with confidence



Where can I get Xterm™ ?

Xterm™ baiting system can be installed by any Professional Pest Controller licensed and insured to carry out termite work. However, there are a number of accredited Xterm™ installers who have taken additional training to ensure they can deliver the best results with Xterm™.

A list of these installers can be found on the Xterm™ website. (www.xterm-sumitomo.com.au).

So give them a call now.

Your local accredited pest controller is



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